

Evaluation Matrix – Award Criteria

I. Award Criterion: Price – Weighting 70%

Offer	Offer Price	Price Points (max. 70)
Offer 1		
Offer 2		
Offer 3		

Evaluation Method: Linear Price Scoring

The lowest-priced offer receives the full score of 70 points. All other offers are evaluated proportionally in relation to the lowest price.

Formula (for internal use):

$$(\text{Lowest Price} / \text{Offer Price}) \times 70 = \text{Price Points}$$

II. Award Criterion: Scope of Benefits – Weighting 30%

Offer	Evaluation	Points (max. 30)
Offer 1		
Offer 2		
Offer 3		

Evaluation Method

The qualitative evaluation of the offers is based on the degree of fulfilment of the defined benefits as set out in the Table of Benefits (TOB). The evaluation is carried out by comparing the information provided in each offer with the requirements specified in the service description.

Scoring System

Degree of Fulfilment	Benefit Points (max. 30)
Full (90–100%)	30
Partial (50–69%)	15
Limited (below 50%)	0

Bidders whose offers receive 0 benefit points will be excluded from the procedure.

Presentation of the Offered Benefits (TOB)

Bidders must present the offered benefits for fulfilling the service description in a separate, structured Table of Benefits (TOB) and submit it as part of their offer.

The Table of Benefits must fully, clearly, and transparently reflect all benefit parameters specified in the TOB.

At a minimum, the presentation must include:

- Designation of the benefit parameter as per the service description

- Specific scope of the offered benefit (e.g. amounts, ceilings, percentages, restrictions)

Any deviation from the minimum requirements of the service description will result in the mandatory exclusion of the offer.

The Table of Benefits must be aligned in structure and terminology with the service description, enabling a direct comparison of offers.

Benefit parameters that are not presented or not clearly presented shall be deemed not offered.

General references to terms and conditions, product brochures, or external documents without specific benefit details are not sufficient for evaluation purposes.

Benefit Parameters (as per Service Description)

Benefit Parameter	Offer 1 – Scope of Benefits
Annual Ceiling per Person (Overall)	(Amount in EGP)
Dental	(Ceiling, scope of benefits)
Optical	(Ceiling, scope of benefits)